



Advanced Xactimate & Pricing Training

- Proper estimate reviews (gain 1%-10% more)
- Tips on what gives us the most heartache, drywall and paint (especially small jobs and gain 1%-5%)
- Over 40 pages of proper estimating and scoping practices with examples and F9 notes (I am still adding to it)
- Graphical estimating (making sure your waste is correct)
- Exterior estimating (newer tool many don't know about)
- Making roofing sketches and estimates simpler
- Utilizing Overhead and Profit on all estimates and I give you the documentation and Case Law
- Adding Supervisory or Project Management time to all estimates with the proper documentation
- Determining proper budgets and extracting budget information with custom Xactimate reports I created
- Making your own price lists with the right wages, labor burden and labor overhead, stop relying on Xactimate pricing
- Show how to make your own line items with components that give you a correct budget (labor efficiencies, increasing material, etc.)
- PRICING FEEDBACK (I have increased the average labor rates in my area anywhere from 5%-38% in the last year)
- Xactimate Mobile Training, cut your sketch and estimating time in half https://youtu.be/md_0MVtQZTs
- PowerPoint prep for Xactimate level 1, 2 and 3 (I give you the PowerPoints)

Price per person is \$400. Lunches are included. Go to www.enlightenedrestorationsolutions.com/ to register

Madison, WI (The Restoration Company) July 12, 13

15% Discount on Leica Disto D2 Bluetooth Laser

<http://www.distagage.com/Disto-D2-Bluetooth-p/838725.htm>

Coupon Code: jrcc

This will measure everything for you while using Xactimate Mobile!



**Ben Justesen, Certified
Xactimate Affiliate Trainer**